

**Linda C. Bailey**  
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### **When it absolutely has to pass an IRS audit**

Everything in my long career has prepared me for this profession, and I'm looking to build trusted, long-term relationships with estate and divorce attorneys, certified public accountants and other professionals involved in estates and dissolutions.

My area of service includes Sonoma, Marin and Napa Counties, and the properties include residential 1-4, condos, country and coastal properties. I can also assist in preparing Proposition 8 Temporary Tax Reduction forms. I'm on the FHA appraiser roster and also hold a license in real estate sales.

My involvement in real estate goes back 34 years when I married my husband, Wayne, and we became conservative, but very active real estate investors, which we remain to this day. I know this market inside out! And to me appraising is so much more than just a job – it is my avocation. I strive to be the best and most respected appraiser in the area.

Strict adherence to IRS requirements is very important to me. I am guided by the Uniform Standards of Appraisal Practice that have been established by the Standards and Qualification Boards of the Appraisal Foundation and are recommended by the Appraisal Institute for adoption by the IRS as its standard.

I do an enormous amount of research before I do the on-site inspection of the property. That gives me a turn-around time advantage for the report – an unheard of 48 hours after inspection! I know time is of the essence when you are called upon to assist your clients.

I have a degree in English and Journalism from San Jose State University, but my analytical mind led me in the opposite direction – from words to numbers, and I earned my MBA in Finance from Santa Clara University.

In 1987 I joined Fireman's Fund Insurance Company in Novato, CA and remained there for 16 years, rising through the ranks from Environmental Claims Specialist to Finance Manager to Financial Legal Auditor for my last two years at the company. In that position I gained intimate knowledge of the construction industry, auditing bankruptcy records, converting assets to cash and taking control of payments to the insurance company.

In 2003 I founded Bailey Appraisals and have found my perfect niche. Every day brings new challenges, and I cherish being an important part in smoothing a process that is always stressful for the people involved.

When professionalism, accuracy and speed are important, give me a call at 707-526-9567.