

Referral opportunities – BNI Mid-Day Power Partners

1. Acupuncture – Dr. Mira Herman.
 - A. I have this pain in my shoulder/hand, and it won't go away.
 - B. Have you tried acupuncture? I was skeptical, but I tried Dr. Mira Herman. Not only could I not feel the needles going in, the pain was gone within an hour.
2. Aesthetician – Cathy Kurt.
 - A. My wife/husband is having a birthday, and I don't know what to buy.
 - B. Here's a great idea. Call my friend Cathy Kurt and get a gift certificate for her European facial. I had my first one; it is so relaxing that even a guy will love it.
3. Architect – Gary Tucker.
 - A. Real estate prices are so depressed that we decided just to stay in our house.
 - B. A lot of people are doing that, but many are remodeling. My friend, Gary Tucker, is a very creative architect. He could give you some good ideas about what you might be able to do with your house to make staying a positive choice.
4. Estate Planning – Michael Larsen.
 - A. With this economy I may have to put off my retirement.
 - B. I just saw a presentation by Michael Larsen, an estate planning attorney. With the economy and some major law changes everyone needs to take a careful look and their estate plans. I can give you his card if you don't already have an attorney.
5. Auto Repair – Flamingo.
 - A. My car's warranty is expiring. Should I pay to extend it?
 - B. Before my car's warranty expires I like to have an independent evaluation to see if anything needs to be done. Flamingo Auto Repair is very good at making sure the dealer covers any warranty work needed.
6. Bookkeeping – Jeanne Davis.
 - A. I've been so buried in my books that I don't have time to run my business.
 - B. You need to talk to Jeanne Davis. She is a top-notch bookkeeper who has helped several of my friends straighten out their books so that they can concentrate on business.
7. Business Services – Joyce Shimetz.
 - A. With so much administrative paperwork I have no time for my business.
 - B. You need to call Joyce Shimetz. She specializes in providing admin support to small businesses that don't have support staff.
8. CPA – Pam Nachtigall.
 - A. I've got to find some ways to cut costs for my business.
 - B. Call Pam Nachtigall. She's a CPA; so she can prepare all your taxes. But she can help you analyze your operations to find cost-cutting opportunities so that you can run more efficiently.
9. Real Estate Appraiser – Linda Bailey.
 - A. The County just lowered my property taxes. But they still seem too high.
 - B. Linda Bailey is a highly-regarded local appraiser used by attorneys. Give her a call to see if you should appeal the assessment
10. Chiropractor – Dr. David Anderson.
 - A. My back has been killing me.
 - B. Chiropractic has been shown to be very effective in treating back pain. Dr. Anderson uses an innovative approach that does not twist and crack. Why don't you call him and try; it sure beats drugs.